

## FINANCIAL TECHNIQUES

1	Course Title:	FINANCIAL TECHNIQUES	
2	Course Code:	ISL3218	
3	Type of Course:	Optional	
4	Level of Course:	First Cycle	
5	Year of Study:	3	
6	Semester:	6	
7	ECTS Credits Allocated:	5.00	
8	Theoretical (hour/week):	3.00	
9	Practice (hour/week):	0.00	
10	Laboratory (hour/week):	0	
11	Prerequisites:		
12	Language:	Turkish	
13	Mode of Delivery:	Face to face	
14	Course Coordinator:	Prof. Dr. Ümit Gücenme Gençoğlu	
15	Course Lecturers:		
16	Contact information of the Course Coordinator:	lale@uludag.edu.tr 0224 294 1156	
17	Website:		
18	Objective of the Course:	To give information to students about financial techniques widely used around the world, status of these techniques are used and the risks and costs related to these techniques.	
19	Contribution of the Course to Professional Development:		
20	Learning Outcomes:		
		1	To understand the financial needs and risks arising from foreign trade.
		2	To understand factoring and forfaiting practises to overcome the problem of financing receivables arising from deferred payments.
		3	To understand how transactions of leasing and venture capital, to provide medium and long term financing of fixed assets investments for foreign trade, are made and to understand and calculate their risk and costs.
		4	To understand forward and futures transactions used to reduce the risk of foreign traders arising from volatility of exchange in a globalised world.
		5	To be able to make financial planning using different techniques.
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21	Course Content:		
		<b>Course Content:</b>	
Week	Theoretical	Practice	
1	Factoring		

2	Forfeiting	
3	Leasing	
4	Barter	
5	Venture Capital	
6	Private Equity Funds	
7	Alternative Methods Used by Participation Banks	
8	Securitization, Asset-Backed Securitization	
9	Mortgage- Backed Securitization	
10	Collateralized Debt Obligations	
11	Lease Certificates	
12	Swap Contracts	
13	Futures and Forward Contracts	
14	Options Contracts	

22	Textbooks, References and/or Other Materials:	1. Finansal Teknikler, Ali Ceylan – Turhan Korkmaz. 2. Türev Ürünler ve Finansal Teknikler, Sudi Apak – Metin Uyar. 3. Modern Financial Techniques, Derivatives and Law, Alastair Hudson.
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23	Assesment	
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TERM I LEARNING ACTIVITIES		NUMBER	WEIGHT		
Activities			Number	Duration (hour)	Total Work Load (hour)
Theoretical			14		
Home work-project	0	0.00		3.00	42.00
Practicals/Labs			0	0.00	0.00
Self study and preparation	2	28.00		2.00	56.00
Total		100.00			
Homeworks			0	0.00	0.00
Projects			0	0.00	0.00
Field Studies			0	0.00	0.00
Midterm exams			1	27.00	27.00
Total		100.00			
Others			0	0.00	0.00
Final Exams			1	25.00	25.00
Total Work Load					177.00
Total work load/ 30 hr					5.00
ECTS Credit of the Course					5.00

25	CONTRIBUTION OF LEARNING OUTCOMES TO PROGRAMME QUALIFICATIONS															
	PQ1	PQ2	PQ3	PQ4	PQ5	PQ6	PQ7	PQ8	PQ9	PQ10	PQ11	PQ12	PQ13	PQ14	PQ15	PQ16
LO: Learning Objectives PQ: Program Qualifications																
Contribution Level:	1 very low		2 low		3 Medium		4 High		5 Very High							