

FOREIGN TRADE TRANSACTIONS

1	Course Title:	FOREIGN TRADE TRANSACTIONS	
2	Course Code:	IMD5114	
3	Type of Course:	Optional	
4	Level of Course:	Second Cycle	
5	Year of Study:	1	
6	Semester:	2	
7	ECTS Credits Allocated:	6.00	
8	Theoretical (hour/week):	3.00	
9	Practice (hour/week):	0.00	
10	Laboratory (hour/week):	0	
11	Prerequisites:	None	
12	Language:	Turkish	
13	Mode of Delivery:	Face to face	
14	Course Coordinator:	Doç. Dr. ORHAN BOZKURT	
15	Course Lecturers:		
16	Contact information of the Course Coordinator:	bkemer@uludag.edu.tr obarkemer@hotmail.com Uludağ Üniversitesi, İnegöl İşletme Fakültesi, Uluslararası İşletmecilik ve Ticaret Bölümü 0224 294 26 95	
17	Website:		
18	Objective of the Course:	The teaching of the importance of international trade and core knowledge about how lesson is done to relevant students	
19	Contribution of the Course to Professional Development:		
20	Learning Outcomes:		
		1	The importance of international trade and reason of way of being made are learned.
		2	The process of international trade is comprehended.
		3	Auxiliary public institution and semi-public institution in international trade are introduced.
		4	How an exporter determines the price of his / her goods by making cost analysis in international trade is learned.
		5	How a written emptiovenditio between exporter and importer is made generally is learned.
		6	How a transportation is made in international trade and types of transportation with vehicles are introduced.
		7	The operations of entry and exit in custom with their general and the most important factors in international trade is learned.
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		9	
		10	
21	Course Content:		
		Course Content:	
Week	Theoretical	Practice	
1	Scope and concept of Foreign Trade		

2	General working mechanism of Foreign Trade	
3	Pricing methods and decisions at Foreign Trade	
4	Transportation at Foreign Trade	
5	Transportation at Foreign Trade	
6	Entry at Foreign Trade	
7	Delivery types at Foreign Trade (INCOTERMES-1)	
8	Delivery types at Foreign Trade (INCOTERMES-2)	
9	Exchange and Paying Types at Foreign Trade (Cash against goods and documents)	
10	Paying Types at Foreign Trade (Prefinancing-1)	
11	Paying Types at Foreign Trade (Prefinancing-1)	
12	Using documents at Foreign Trade (Trade documents, Transportation Documents)	
13	Using documents at Foreign Trade (Finance documents, Insurance documents and codifications)	
14	Real file Examinations	

22	Textbooks, References and/or Other Materials:	
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Activites			Number	Duration (hour)	Total Work Load (hour)
Theoretical	0	0.00	0.00	3.00	42.00
Practicals/Labs		0	0.00	0.00	0.00
Self study and cooperation	0	0.00	0.00	4.00	56.00
Homeworks		1	12.00	12.00	12.00
Projects	1	100.00	0.00	0.00	0.00
Field Studies		0	0.00	0.00	0.00
Success Grade Midterm exams		0	0.00	0.00	0.00
Others		0	0.00	0.00	0.00
Total Exams		100.00	70.00	70.00	70.00
Total Work Load					180.00
Course Total work load/ 30 hr					6.00
ECTS Credit of the Course					

25	CONTRIBUTION OF LEARNING OUTCOMES TO PROGRAMME QUALIFICATIONS															
	PQ1	PQ2	PQ3	PQ4	PQ5	PQ6	PQ7	PQ8	PQ9	PQ10	PQ11	PQ12	PQ13	PQ14	PQ15	PQ16
ÖK1	5	4	1	5	3	2	4	3	2	2	1	2	0	0	0	0
ÖK2	5	5	5	1	2	2	1	4	3	2	4	1	0	0	0	0
ÖK3	5	4	5	2	1	2	3	1	3	3	4	1	0	0	0	0
ÖK4	5	5	1	4	0	2	1	4	3	2	2	0	0	0	0	0

ÖK5	5	4	2	3	4	2	1	5	3	1	3	3	0	0	0	0
ÖK6	5	4	5	4	1	2	4	1	5	2	4	1	0	0	0	0
ÖK7	5	4	5	2	3	2	0	0	3	0	5	0	0	0	0	0
LO: Learning Objectives PQ: Program Qualifications																
Contrib ution Level:	1 very low			2 low			3 Medium			4 High			5 Very High			