

INTERNATIONAL TRADE TECHNICALS

1	Course Title:	INTERNATIONAL TRADE TECHNICALS	
2	Course Code:	UAT5102	
3	Type of Course:	Compulsory	
4	Level of Course:	Second Cycle	
5	Year of Study:	1	
6	Semester:	2	
7	ECTS Credits Allocated:	7.00	
8	Theoretical (hour/week):	3.00	
9	Practice (hour/week):	0.00	
10	Laboratory (hour/week):	0	
11	Prerequisites:	None	
12	Language:	Turkish	
13	Mode of Delivery:	Face to face	
14	Course Coordinator:	Dr. Öğr. Üyesi BARBAROS KEMER	
15	Course Lecturers:		
16	Contact information of the Course Coordinator:	bkemer@uludag.edu.tr obarkemer@hotmail.com Uludağ Üniversitesi, İnegöl İşletme Fakültesi, Uluslararası İşletmecilik ve Ticaret Bölümü 0224 294 26 95	
17	Website:		
18	Objective of the Course:	To provide to gain students main knowledge about importance of International trade and logistics and its application.	
19	Contribution of the Course to Professional Development:		
20	Learning Outcomes:		
		1	The importance of international trade and reason of way of being made are learned.
		2	The process of international trade which concludes customs and insurance operations is comprehended.
		3	To learn how export goods can be transferred to importer by learning the types of Delivery Terms.
		4	To learn how to make payment or cash proceeds is done by banks at foreign trade.
		5	To learn how, at which level and how many foreign trade documents are used.
		6	To learn international logistics as an integral part of foreign trade.
		7	To learn English terms and sentence forms of foreign trade and international logistics time by time.
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		9	
		10	
21	Course Content:		
		Course Content:	
Week	Theoretical	Practice	
1	Main terms and scope of international trade		

2	The main mechanism of international trade - steps of export and import			
3	Customs and its operations			
4	Type of Delivery Terms (INCOTERMS)			
5	Introduction to international logistics and global supply chain management			
6	International Logistics: Transportation [Land (highway + railway) transportation]			
7	International Logistics: Transportation (Navigation)			
8	International Logistics: Transportation (Airway and Multimodal)			
9	Exchange at international trade - Types of payment / cash proceeds at international trade			
10	Exchange at international trade - Types of payment / cash proceeds at international trade (continue)			
11	Insurance operations at international trade			
12	Documents using at international trade: Commercial and Official Documents			
13	Documents using at international trade: Transport Documents and Certificates of Free Circulation			
14	Documents using at international trade: Financial Documents			
Activites		Number	Duration (hour)	Total Work Load (hour)
Theoretical		42	3.00	42.00
Practicals/Labs		0	0.00	0.00
Self study and preparation		14	7.00	98.00
TERM LEARNING ACTIVITIES		NUMBER	WEIGHT	
Homeworks		0	0.00	0.00
Midterm Exam		0	0.00	0.00
Projects		2	20.00	40.00
Field Studies		0	0.00	0.00
Home work-project		0	0.00	0.00
Midterm exams		0	0.00	0.00
Others		0	0.00	0.00
Total		1	100.00	30.00
Final Exams			30.00	30.00
Total Work Load				210.00
Total work load/ 30 hr				7.00
Contribution of Final Exam to Success Grade			100.00	
ECTS Credit of the Course				7.00
Total			100.00	
Measurement and Evaluation Techniques Used in the Course				
24	ECTS / WORK LOAD TABLE			

25	CONTRIBUTION OF LEARNING OUTCOMES TO PROGRAMME QUALIFICATIONS															
	PQ1	PQ2	PQ3	PQ4	PQ5	PQ6	PQ7	PQ8	PQ9	PQ10	PQ11	PQ12	PQ13	PQ14	PQ15	PQ16
ÖK1	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0
ÖK2	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0

ÖK3	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0
ÖK4	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0
ÖK5	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0
ÖK6	5	5	2	3	4	5	0	1	2	3	4	5	0	0	0	0
ÖK7	3	3	2	3	0	2	0	1	2	5	4	5	0	0	0	0
LO: Learning Objectives PQ: Program Qualifications																
Contribution Level:	1 very low		2 low		3 Medium		4 High		5 Very High							